



SAMATOR

PT Aneka Gas Industri Tbk

<p style="text-align: center;">SIARAN PERS</p> <p style="text-align: center;">PT Aneka Gas Industri Tbk (“AGII”) mengumumkan kinerja keuangan teraudit untuk tahun buku 2016</p>	<p style="text-align: center;">PRESS RELEASE</p> <p style="text-align: center;">PT Aneka Gas Industri Tbk (“AGII”) announces audited financial performance for full year 2016</p>
<p>JAKARTA, 16 Maret 2017 – PT Aneka Gas Industri, Tbk. (“AGII” atau “Perseroan”) hari ini mengumumkan laporan keuangan yang telah diaudit untuk periode yang berakhir pada tanggal 31 Desember 2016.</p> <p>Ikhtisar Keuangan dan Indikator Operasional</p> <p>AGII berhasil mencatatkan pendapatan bersih untuk tahun yang berakhir pada tanggal 31 Desember 2016 yang mengalami peningkatan sebesar Rp224.695 juta atau sebesar 15,75% menjadi sebesar Rp1.651.136 juta dari sebesar Rp1.426.441 juta untuk tahun yang berakhir pada tanggal 31 Desember 2015. Peningkatan penjualan bersih tersebut terutama disebabkan oleh peningkatan penjualan produk gas sebesar Rp181.660 juta atau sebesar 13,87% menjadi sebesar Rp1.490.983 juta yang diperoleh dari peningkatan volume sebesar 17,27%. Harga jual gas industri selama tahun 2016 mengalami penurunan karena dampak dari bauran produk. Namun, penjualan jasa dan peralatan meningkat sebesar Rp43.035 juta atau 36,75% menjadi sebesar Rp160.153 juta. Peningkatan penjualan ini masing-masing berasal dari mulai beroperasinya pabrik baru di wilayah Jawa dan luar Jawa yang sehingga meningkatkan volume kapasitas terpasang Perseroan sebesar 29% (dibanding tahun 2015) serta peningkatan permintaan dari sektor rumah sakit berkenaan dengan pemasangan instalasi yang terkait gas medis. Kontribusi pertumbuhan penjualan di tahun 2016 mayoritas ditopang oleh sektor medis, infrastruktur serta barang konsumsi berkisar 25%-30% dibandingkan dengan tahun 2015.</p> <p>Dengan tumbuhnya penjualan secara signifikan, maka Perseroan membukukan perbaikan terhadap rasio profitabilitas yaitu di margin laba kotor, EBITDA, EBIT dan laba bersih tahun berjalan masing-masing menjadi 46,24%, 32,91%, 20,68%, dan 3,89%.</p> <p>Pada tahun 2016, tingkat rasio solvabilitas Perseroan membaik dari tahun sebelumnya yang disebabkan oleh</p>	<p>JAKARTA, 16 March 2017 – PT Aneka Gas Industri, Tbk. (“AGII”) today released audited financial statements for the year ended on 31 December 2016.</p> <p>Financial Highlights and Operational Indicators</p> <p>AGII generated higher net revenue for the full year ended on December 31, 2016 of Rp224.695 million or around 15.75% to Rp1,651,136 million from Rp1,426,441 million for the full year ended on December 31, 2015. This higher net revenue was mainly due to the increase in gas product sales of Rp181,660 million or around 13.87% to Rp1,490,983 million that derived from volume growth of around 17.27%. Sales price of industrial gas throughout 2016 declined as a result of the impact from the product mix. However, equipment and services sales increased by Rp43,035 million or 36.75% to Rp160,153 million. This sales increase respectively derives from the start of operations from new plants in Java and outside of Java, thereby increasing the Company’s installed capacity volume by 29% (compared to that in 2015) as well as the rising demand from the medical sector in line with equipment installation associated with medical gases. The sales growth contribution in 2016 was mostly backed by the medical, infrastructure as well as the consumer goods sector, which accounted for around 25%-30% compared to 2015.</p> <p>As a result of the significant sales growth, the Company also registered improved profitability ratios, namely in terms of its gross profit margin, EBITDA margin, EBIT margin and net profit margin for the year, which was respectively at 46.24%, 32.91%, 20.68%, and 3.89%.</p> <p>The Company’s solvency ratio improved in 2016</p>



SAMATOR

PT Aneka Gas Industri Tbk

<p>total pinjaman Perseroan mengalami penurunan bersih sebesar Rp295 miliar menjadi Rp2.221.785 juta sehingga rasio <i>Interest-bearing Debts/Equities</i>, dan <i>Net Debts/Equities</i> serta <i>Interest-bearing Debt to EBITDA</i> dan <i>Net Interest-bearing Debt to EBITDA</i> mengalami perbaikan masing-masing menjadi 0,95x, dan 0,78x serta 4,71x dan 3,84x. Dengan demikian Perseroan masih memiliki ruang untuk menggunakan pinjaman tambahan berdasarkan <i>covenant</i> yang disyaratkan oleh fasilitas pinjaman perbankan saat ini.</p>	<p>compared to the previous year, which was caused by the Company's total loans that registered a net decrease of Rp295 billion to Rp2,221,785 million thereby the Interest-bearing Debts/Equities ratio and Net Debts/Equities ratio as well as Interest-bearing Debt to EBITDA and Net Interest-bearing Debt to EBITDA improved respectively to 0.95x, and 0.78x as well as 4,71x and 3,84x. As a result, the Company still has ample room to utilize additional loans based on the financial covenants contained in our bank's loan facility to date.</p>
<p>Mengenai PT Aneka Gas Industri Tbk:</p> <p>PT Aneka Gas Industri Tbk ("AGII"), adalah perusahaan gas industri terbesar di Indonesia dan bergerak pada empat lini bisnis: 1) produksi gas industri, 2) perdagangan gas industri, 3) perdagangan peralatan gas industry dan 4) instalasi peralatan gas industri.</p> <p>AGII adalah perusahaan yang sahamnya tercatat di Bursa Efek Indonesia (BEI) dan dimiliki oleh Grup Samator.</p> <p>Per 31 Desember 2016, AGII memiliki 44 pabrik gas industri dan 80 <i>filling stations</i> tersebar pada 22 provinsi di Indonesia.</p>	<p>About PT Aneka Gas Industri Tbk:</p> <p>PT Aneka Gas Industri Tbk ("AGII"), is the largest industrial gas company in Indonesia and is engaged in four business lines, namely: 1) industrial gas production, 2) industrial gas trading, 3) industrial gas equipment trading and 4) industrial gas equipment installation.</p> <p>AGII is publicly listed on the Indonesian Stock Exchange and is majority owned by the Samator Group.</p> <p>As of 31 December 2016, AGII had 44 industrial gas plants and 80 filling stations in 22 provinces across Indonesia.</p>
<p>Untuk informasi lebih lanjut, silahkan hubungi:</p>	<p>For more information, please contact:</p>
<p style="text-align: center;">Corporate Secretary Rachmat Harsono – Aneka Gas Industri Tel: (62-21) 8370 9111 Email: corsec@anekagas.com</p> <p style="text-align: center;">Investor Relations Edison Bako Tel: (62-21) 8370 9111 ext. 117 Email: edison.bako@anekagas.com</p>	



This press release has been prepared by PT Aneka Gas Industri Tbk. (“AGII”) and is circulated for the purpose of general information only. It is not intended for any specific person or purpose and does not constitute a recommendation regarding the securities of AGII. No warranty (expressed or implied) is made to the accuracy or completeness of the information. All opinions and estimations included in this release constitute our judgment as of this date and are subject to change without prior notice. AGII disclaims any responsibility or liability whatsoever arising which may be brought against or suffered by any person as a result of reliance upon the whole or any part of the contents of this press release and neither AGII nor any of its affiliated companies and their respective employees and agents accepts liability for any errors, omissions, negligent or otherwise, in this press release and any inaccuracy herein or omission here from which might otherwise arise.

Forward-Looking Statements

Certain statements in this release are or may be forward-looking statements. These statements typically contain words such as “will”, “expects” and “anticipates” and words of similar import. By their nature, forward looking statements involve a number of risks and uncertainties that could cause actual events or results to differ materially from those described in this release. Factors that could cause actual results to differ include, but are not limited to, economic, social and political conditions in Indonesia; the state of the property industry in Indonesia; prevailing market conditions; increases in regulatory burdens in Indonesia, including environmental regulations and compliance costs; fluctuations in foreign currency exchange rates; interest rate trends, cost of capital and capital availability; the anticipated demand and selling prices for our developments and related capital expenditures and investments; the cost of construction; availability of real estate property; competition from other companies and venues; shifts in customer demands; changes in operation expenses, including employee wages, benefits and training, governmental and public policy changes; our ability to be and remain competitive; our financial condition, business strategy as well as the plans and remediation. Should one or more of these uncertainties or risks, among others, materialize, actual results may vary materially from those estimated, anticipated or projected. Specifically, but without limitation, capital costs could increase, projects could be delayed and anticipated improvements in production, capacity or performance might not be fully realized. Although we believe that the expectations of our management as reflected by such forward-looking statements are reasonable based on information currently available to us, no assurances can be given that such expectations will prove to have been correct. You should not unduly rely on such statements. In any event, these statements speak only as of the date hereof, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.