

## **SIARAN PERS**

# PT Aneka Gas Industri Tbk ("AGII") mengumumkan kinerja keuangan triwulan pertama 2017

JAKARTA, 30 April 2017 – PT Aneka Gas Industri, Tbk. ("AGII" atau "Perseroan") telah mengumumkan laporan keuangan interim tiga bulan yang berakhir pada tanggal 31 Maret 2017.

## Ikhtisar Keuangan dan Indikator Operasional

AGII berhasil mencatatkan pendapatan bersih untuk tiga bulan yang berakhir pada tanggal 31 Maret 2017 yang mengalami peningkatan sebesar Rp 42,554 miliar atau sebesar 10,93% menjadi sebesar Rp431,927 miliar dari sebesar Rp 389,372 miliar pada triwulan pertama 2016. Peningkatan penjualan bersih tersebut terutama disebabkan oleh peningkatan penjualan produk gas sebesar Rp 32,934 miliar atau sebesar 9,5% menjadi sebesar Rp 381,328 miliar yang diperoleh dari peningkatan volume sebesar 7,5 %. Harga jual gas industri selama triwulan pertama 2017 mengalami peningkatan akibat dampak dari inflasi dan *product mix* serta peningkatan penjualan jasa dan peralatan sebesar Rp.9,621 miliar atau sebesar 23,48% menjadi sebesar Rp.50,599 miliar . Kontribusi pertumbuhan penjualan di triwulan pertama 2017 mayoritas ditopang oleh sektor medis, infrastruktur serta barang konsumsi berkisar 10% dibandingkan dengan periode yang sama pada 2016. Jumlah filling station pada triwulan pertama 2017 adalah 85 unit.

Dengan tumbuhnya penjualan secara signifikan, maka Perseroan membukukan perbaikan terhadap rasio profitabilitas yaitu di marjin laba kotor, EBITDA, EBIT dan laba bersih tahun berjalan masing-masing menjadi 46,84%, 33,92%, 21,13%, dan 6,54%.

Pada triwulan pertama tahun 2017, tingkat rasio solvabilitas Perseroan membaik dari periode sama di tahun sebelumnya yang disebabkan oleh total pinjaman Perseroan mengalami penurunan bersih sebesar Rp 21,167 miliar menjadi Rp 2,537 triliun sehingga rasio *Interest-bearing Debts/Equities*, dan *Net Debts/Equities* serta *Interest-bearing Debt to* 

## **PRESS RELEASE**

# PT Aneka Gas Industri Tbk ("AGII") announces its first quarter 2017 financial performance

**JAKARTA, 30 April 2017** – PT Aneka Gas Industri, Tbk. ("AGII") has released its interim financial statements for the three months ended on 31 March 2017.

# **Financial Highlights and Operational Indicators**

AGII generated higher net revenue for the three months ended on March 31, 2017 of Rp. 42.554 billion or around 10,93% to Rp 431.927 billion from Rp 389.372 billion in the first quarter of 2016. This higher net revenue was mainly due to the increase in gas sales of Rp.32.934 billion or around 9.5% to Rp 381.328 billion that derived from volume growth of around 7.5%. Industrial gas sales prices throughout first quarter 2017 increased as a result of the impact of inflation and product mix as well as the increase in equipment and services sales of Rp. 9.621 billion or amounting to 23.48% to Rp.50.599 billion. The sales growth contribution in first quarter 2017 was mostly backed by the medical, infrastructure as well as the consumer goods sector, which accounted for around 10% compared to the same period in 2016. The number of filling stations in first quarter 2017 amounts to 85 units.

As a result of the significant sales growth, the Company also registered improved profitability ratios, namely in terms of its gross profit margin, EBITDA margin, EBIT margin and net profit margin for the year, which was respectively at 46.84%, 33.92%, 21.13%, and 6.54%.

The Company's solvency ratio improved in the first quarter of 2017 compared to the same period in the previous year, which was caused by the Company's total loans that registered a net decrease of Rp 21.167 billion to Rp 2.537 trillion thereby the Interest-bearing Debts/Equities ratio and Net Debts/Equities ratio as well as Interest-bearing



*Op.EBITDA* dan *Net Interest-bearing Debt to Op. EBITDA* mengalami perbaikan masing-masing menjadi 0,91x, dan 1,09x serta 3,94x dan 3,57x.

Debt to Op. EBITDA and Net Interest-bearing Debt to Op. EBITDA improved respectively to 0.91x, and 1.09x as well as 3.94x and 3.57x.

#### Mengenai PT Aneka Gas Industri Tbk:

PT Aneka Gas Industri Tbk ("AGII"), adalah perusahaan gas industri terbesar di Indonesia dan bergerak pada empat lini bisnis: 1) produksi gas industri, 2) perdagangan gas industri, 3) perdagangan peralatan gas industri dan 4) instalasi peralatan gas industri.

AGII adalah perusahaan yang sahamnya tercatat di Bursa Efek Indonesia (BEI) dan dimiliki oleh Grup Samator.

Per 31 Maret 2017, AGII memiliki 44 pabrik gas industri dan 85 *filling stations* tersebar pada 22 provinsi di Indonesia.

#### **About PT Aneka Gas Industri Tbk:**

PT Aneka Gas Industri Tbk ("AGII"), is the largest industrial gas company in Indonesia and is engaged in four business lines, namely: 1) industrial gas production, 2) industrial gas trading, 3) industrial gas equipment trading and 4) industrial gas equipment installation.

AGII is publicly listed on the Indonesian Stock Exchange and is majority owned by the Samator Group.

As of March 31, 2017, AGII had 44 industrial gas plants and 85 filling stations in 22 provinces across Indonesia.

## Untuk informasi lebih lanjut, silahkan hubungi:

#### For more information, please contact:

# **Corporate Secretary**

Rachmat Harsono – Aneka Gas Industri Tel: (62-21) 8370 9111 Email: corsec@anekagas.com

#### **Investor Relations**

Edison Bako Tel: (62-21) 8370 9111 ext. 117 Email: edison.bako@anekagas.com



This press release has been prepared by PT Aneka Gas Industri Tbk. ("AGII") and is circulated for the purpose of general information only. It is not intended for any specific person or purpose and does not constitute a recommendation regarding the securities of AGII. No warranty (expressed or implied) is made to the accuracy or completeness of the information. All opinions and estimations included in this release constitute our judgment as of this date and are subject to change without prior notice. AGII disclaims any responsibility or liability whatsoever arising which may be brought against or suffered by any person as a result of reliance upon the whole or any part of the contents of this press release and neither AGII nor any of its affiliated companies and their respective employees and agents accepts liability for any errors, omissions, negligent or otherwise, in this press release and any inaccuracy herein or omission here from which might otherwise arise.

# **Forward-Looking Statements**

Certain statements in this release are or may be forward-looking statements. These statements typically contain words such as "will", "expects" and "anticipates" and words of similar import. By their nature, forward looking statements involve a number of risks and uncertainties that could cause actual events or results to differ materially from those described in this release. Factors that could cause actual results to differ include, but are not limited to. economic, social and political conditions in Indonesia; the state of the property industry in Indonesia; prevailing market conditions; increases in regulatory burdens in Indonesia, including environmental regulations and compliance costs; fluctuations in foreign currency exchange rates; interest rate trends, cost of capital and capital availability; the anticipated demand and selling prices for our developments and related capital expenditures and investments; the cost of construction; availability of real estate property; competition from other companies and venues; shifts in customer demands; changes in operation expenses, including employee wages, benefits and training, governmental and public policy changes; our ability to be and remain competitive; our financial condition, business strategy as well as the plans and remediation. Should one or more of these uncertainties or risks, among others, materialize, actual results may vary materially from those estimated, anticipated or projected. Specifically, but without limitation, capital costs could increase, projects could be delayed and anticipated improvements in production, capacity or performance might not be fully realized. Although we believe that the expectations of our management as reflected by such forward-looking statements are reasonable based on information currently available to us, no assurances can be given that such expectations will prove to have been correct. You should not unduly rely on such statements. In any event, these statements speak only as of the date hereof, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.